

Primary Pharmaceutical Distributors

PROVIDING A SMART, SECURE AND SOPHISTICATED SUPPLY CHAIN

Healthcare distribution has never been just about delivery. It's about getting the right medicines to the right patients at the right time, safely and efficiently. Every day, primary pharmaceutical distributors sustain a complex supply chain, serving as a vital link in the healthcare system between manufacturers and healthcare providers. The Healthcare Distribution Alliance's (HDA) members work around the clock to help deliver more than 15 million prescription medicines and healthcare products each business day to over 200,000 pharmacies, hospitals, long-term care facilities and clinics across the country to keep their shelves stocked with the medications and products that patients need every day.



DID YOU KNOW?

NEARLY 94 PERCENT OF PRESCRIPTION MEDICATIONS SOLD IN THE UNITED STATES are delivered by the nation's primary pharmaceutical distributors.

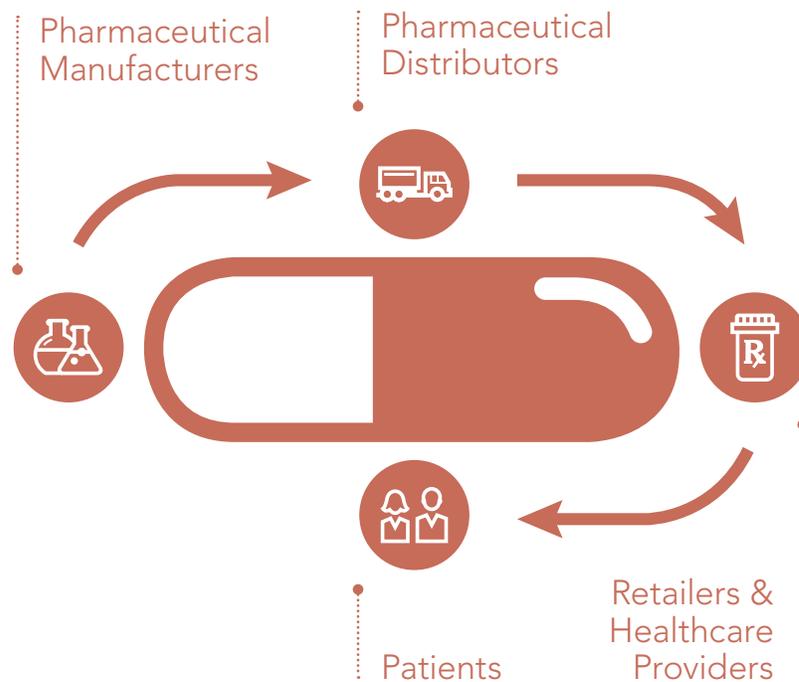
As the healthcare system rapidly changes, primary distributors are constantly envisioning new ways to move and secure the nation's medicines, all while protecting patient safety. HDA members are not simply distributors. They are technology innovators, information management experts, security specialists and efficiency professionals, whose expertise streamlines the supply chain to reduce costs and save the nation's healthcare system both time and money. With operations running around the clock, a typical distribution facility manages nearly 5,800 orders each day and can take orders made by 8:00 p.m. and deliver them to their end destination as soon as the next morning.

HOW IS IT DONE?

Primary distributors purchase prescription medicines and other medical products directly from manufacturers for storage in warehouses and distribution centers across the country. Healthcare providers place orders with distributors for the medicine and products they need, and the distributors process and deliver the orders daily. Without primary distributors acting as a vital link between manufacturers and healthcare providers to ensure patients get the medicines they need when they need them, manufacturers would spend a substantial amount of financial, logistical and staff resources on this task that could be used in other important areas. Thanks to distributors, the system is more efficient, reliable and secure.

NAVIGATING THE PHARMACEUTICAL PRODUCT PATH

Pharmaceuticals pass through a sophisticated, highly regulated supply chain working around the clock to safely and efficiently deliver medicines from manufacturers to thousands of pharmacies and healthcare providers — and ultimately, patients — across the country.



ABOUT THE HEALTHCARE DISTRIBUTION ALLIANCE

HDA represents primary pharmaceutical distributors — the vital link between the nation's pharmaceutical manufacturers and more than 200,000 pharmacies, hospitals, long-term care facilities, clinics and others nationwide. Since 1876, HDA has helped members navigate regulations and innovations to get the right medicines to the right patients at the right time, safely and efficiently. The HDA Research Foundation, HDA's nonprofit charitable foundation, serves the healthcare industry by providing research and education focused on priority healthcare supply chain issues.